

FORMAL SOLICITATION: ELEMENTAL ANALYZER

Date Bids Due: 02/10/2025

STEPHEN F. AUSTIN
STATE UNIVERSITY

NACOGDOCHES, TEXAS

HUB Status		
Bidder	Elementar Americas Inc	EVCO Partners LP dba Burgoon Co
Address	119 Comac St Ronkonkoma, NY 11779	PO Box 290 Texas City, TX 77592
Phone / Fax	856-787-0022	409-338-2131

Item	Description	Qty	Unit	Unit Price	Extens	Unit Price	Extens	Unit Price	Extens
1	vario MAX cube - N/CN	1	each	\$ 107,089.73	\$ 107,089.73		\$ -		\$ -
2	Modern office PC with operating system Windows® 10, hard disk drive, CD-ROM drive, Modern flat screen monitor. Must meet SFASU ITS minimum standards: OptiPlex 7010, or latest model (small or micro form factor) with 3 year limited hardware pro support warranty. Includes keyboard and mouse. Software installed, calibrated and factory tested.	1	each	\$ 1,975.24	\$ 1,975.24		Disqualified		\$ -
3	Regulator Helium/Argon/Nitrogen – high quality valve with two stages for helium, argon or carbon dioxide gas cylinders.	1	each	\$ 419.05	\$ 419.05		\$ -		\$ -
4	Regulator O2, 04 278 800 Regulator O2, 0 – high quality valve with two stages for O2 gas cylinders, suitable for 200 bar.	1	each	\$ 419.05	\$ 419.05		\$ -		\$ -
5	MAX-wearparts – set of O-rings and small wear parts vario MAX cube / rapid MAX N exceed	1	each	\$ 428.50	\$ 428.50		\$ -		\$ -
6	vMAXcu-maint – Maintenance kit for vario MAX cube – contains all wear parts which have to be exchanged in conjunction with a maintenance call.	1	each	\$ 299.95	\$ 299.95		\$ -		\$ -
7	vMAXcu-4k-CN – Set of consumables for vario MAX cube N/CN – contains necessary chemicals for approximately 4000 analyses of solid or liquid samples, except EAS CARBSORBER and EAS WETSORBER.	1	each	\$ -	\$ -		\$ -		\$ -
8	vMAXcu-train-online-U1 – vario MAX cube User Level 1 online training, with certificate. Goals at the completion of training: Ability to use the software to analyze samples and process results, prepare samples for analysis, and access system readiness.	1	each	\$ 447.22	\$ 447.22		\$ -		\$ -
9	vMAXcu-train-online-U2 – vario MAX cube User Level 2 online training, with certificate. Goals at the completion of training: Know the basic principles of analysis and analyzer functions. Be able to perform routine maintenance. Be able to troubleshoot routine problems including leaks, blockages, and exhausted chemicals.	1	each	\$ 895.61	\$ 895.61		\$ -		\$ -
10	Shipping / Freight	1	lot	\$ 1,850.00	\$ 1,850.00		\$ -		\$ -
11	Special Discounts / Educational Discounts	1	each	\$ (27,993.59)	\$ (27,993.59)		\$ -		\$ -
12	Consumable discount (if any)				15%				
13									
14									
15									
16									
17									
18									
19									
20									
21									
TOTAL					\$ 85,830.76		\$ -		\$ -

TERMS
F.O.B.
DELIVERY

I certify that the above included all firms that have been contacted for bids, and their replies are exactly as stated.
Reason for award to other than low bidder:

Lacy Brubaker
Signature

02/25/2025